

Assessment Report

Presented to

Dongguan Jiesheng Hardware Industry Co., Ltd.

东莞市捷胜五金实业有限公司

Gold Supplier & Assessed Company	Self-owned D Wholly Owned D Shareholder/Partner
Relationship:	Same Legal Representative Cooperation Partner
Company Address	No. 39, Jingfu West Road, Yangkengtang Village, Dalang
	Town, Dongguan City, Guangdong Province, China
City / Country:	Dongguan / China
Consigner of Assessment:	Alibaba
Gold Supplier Member ID:	jiesheng100
Gold Supplier Company Name:	Dongguan Jiesheng Hardware Industry Co., Ltd.
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Website Address (URL):	http://jiesheng100.en.alibaba.com

Service Provided by TÜV Rheinland Report No.: 22845923_P+T









Report Number: 22845923_P+T		Assessment Type	Production Trading Assessment
Date of Assessment:	14/Jan./2022	Report Date:	14/Jan./2022
Assessor's Name:	Shengqian Luo	Validity Period:	15/Jan./2022 14/Jan./2023
Reviewed By:	Lihua Wu	Online Verification:	https://assessed-suppliers.chn.tuv.com

Important Notes:

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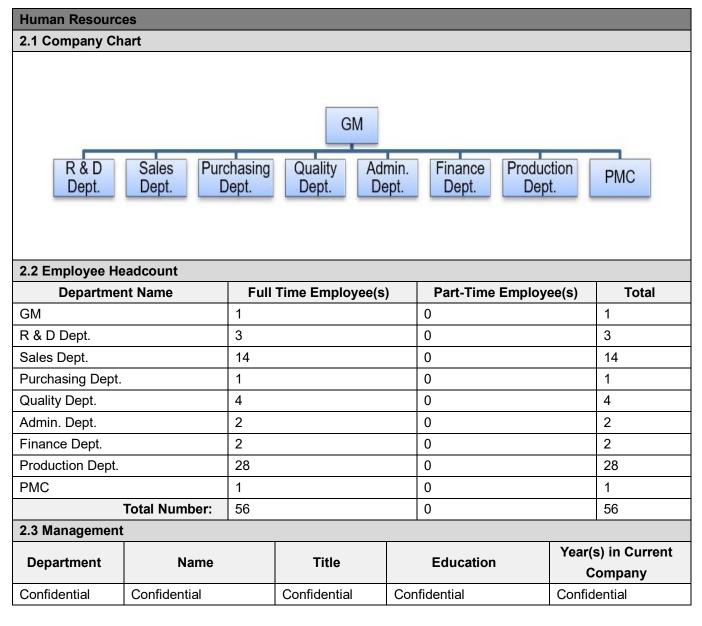
Section 1: Company Overview

Company Overview								
1.1 Legal Validity								
Does the company have a valid	X Yes No	Business License	91441900056817861Y					
business license?		Number:	914419000308178011					
Year Established:	14/Nov./2012	Validity Period:	14/Nov./201231/Dec./2049					
Export Experience:	9 years	Industry	9 years					
		Experience:	9 years					
Registered Address:	No. 39, Jingfu West Road	l, Yangkengtang Villag	e, Dalang Town, Dongguan					
	City, Guangdong Province	e, China						
Company Address:	No. 39, Jingfu West Road	l, Yangkengtang Villag	e, Dalang Town, Dongguan					
	City, Guangdong Province	e, China						
Annual review conducted by			Dongguan Industrial &					
the Industrial & Commercial	🛛 Yes 🗌 No	Reviewed By:	Commercial Bureau					
Bureau?								
Registered Capital:	RMB 5,700,000							
Corporate Representative:	Mr. Bingli Zhang							
Industry:	Hardware							
Business Type:	Manufacturer 🗌 Tra	ading Company 🔀 Ma	anufacturer & Trading					
	Company							
	Private Owner Dublic Company Joint Venture							
Type of Ownership:								
	Stated Owned Sole Proprietorship Other							
Is it listed company?	Yes							
	🖂 No							
If yes, please fill in the stock								
code:	N/A							
code.								
Products (Sonvice)	Hardware Fitting (CNC Machining Parts; CNC Turning Parts; Turning Parts;							
Products /Service: Screw; Nuts)								
1.2 Company Building Informati	on							
Certification Type:								
Land Certification 🛛 Rea	I Estate Certification	Lease Agreement	Sectory Officer Claimed					
Total Building Size: 4,600	<u>m²</u>							
Number of Building(s) : <u>3</u>								
Office Size: 600 m	1 ²							

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Section 2: Human Resources



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Section 3: Current Export Situation

Сι	Current Export Situation								
Th	There is/are 10 foreign trading employee(s)					bany.			
	Morking Experience	lleedeeunt		Acc	epted	Listening &	Reading &		
	Working Experience	Headcount		Lanç	guage	Speaking	Writing		
	Over 30 Years	0		English		YES	YES		
	21-30Years	0		N/A		N/A	N/A		
	11-20 Years	0		N/A		N/A	N/A		
	6-10 Years	3		N/A		N/A	N/A		
	2-5 Years	4		N/A		N/A	N/A		
	Less than 2 years	3		N/A		N/A	N/A		
Do	es the company have a v	alid export licens	e?		🛛 Yes	🗌 No			
Ex	port License Registration	n No.:			04907794				
То	tal revenue (Previous ye	ar, Unit: USD):			Confidentia	al			
Total export revenue (Previous year, Unit: USD):				1774343					
Estimated export revenue (Current year, Unit: USD):				2200000					
Trade Agents Employed Overseas:				🗌 Yes	🖂 No				
Nearest Port:				Guangzho	u Port; Shenzhe	n Port			
Accepted Payment Terms				☐ FOB ☐ CIF ☐ EXW ☐ CFR					
				L/C T/T Credit Card					
Accepted Payment Type:				Cash West Union,MoneyGram					
					🛛 Paypal	Moneybo	ooker		
Av	Average lead time from product order confirmation to pro								
Product Category				N	Unit				
	Hardware Fitting (CNC Machining Parts; CNC Turning				7 day				
	rts; Turning Parts; Screw;	Nuts)							
Av	Average Sampling Time				1				
	Product Category				Lead Time				
Hardware Fitting (CNC Machining Parts; CNC Turning				3 days					
	Parts; Turning Parts; Screw; Nuts)								
Th	e Shortest Sampling Time								
	Product (0,				Shortest L	ead Time		
	ardware Fitting (CNC Mac	-	СТ	urning	3 days				
Pa	rts; Turning Parts; Screw;	Nuts)			o uayo				

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Section 4: Export Business Capacity

Export Business Capa	city				
4.1 Market Distribution	(Previou	is 12 Months)			
Market		Main Product(s)		evenue (USD)	Total Revenue (%)
North America	Parts;	are Fitting (CNC Machining CNC Turning Parts; Turning Screw; Nuts)	Confidential		35
South America	Parts;	are Fitting (CNC Machining CNC Turning Parts; Turning Screw; Nuts)	Confic	lential	1
Eastern Europe	N/A		0		0
Southeast Asia	N/A		0		0
Africa	N/A		0		0
Oceania	Parts;	are Fitting (CNC Machining CNC Turning Parts; Turning Screw; Nuts)	Confidential		4
Mid East	N/A		0		0
Eastern Asia	Parts;	are Fitting (CNC Machining CNC Turning Parts; Turning Screw; Nuts)	Confidential		3
Western Europe	Parts;	are Fitting (CNC Machining CNC Turning Parts; Turning Screw; Nuts)	Confidential		15
Central America	N/A	· · ·	0		0
Northern Europe	Parts;	are Fitting (CNC Machining CNC Turning Parts; Turning Screw; Nuts)	Confidential		2
Southern Europe	Parts;	are Fitting (CNC Machining CNC Turning Parts; Turning Screw; Nuts)	Confidential		10
South Asia	N/A		0		0
Domestic Market	Parts;	are Fitting (CNC Machining CNC Turning Parts; Turning Screw; Nuts)	Confic	lential	30
4.2 Main Clients	1				
Client Name		Main Product(s)		То	tal Revenue (%)
Confidential		Confidential		Confidentia	al

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Section 5: Production Capacity

Production Capacity						
5.1 Annual Production C	apacity (P	revious Year)				
Confidential						
5.2 Production Capacity						
Product Name		Production	Line Capacity	, Ac	tual Units Produce Year)	ed (Previous
Hardware Fitting (CNC Ma Parts; CNC Turning Parts; Parts; Screw; Nuts)	-	20,000,000 Pi	eces / Month	Confid	dential	
5.3 Production Machiner	у					
Machine Name	Brand	& Model No.	Quantity	Numbe	r of Year(s) Used	Condition
CNC Milling Machine	Confide	ntial	4	4		Acceptable
CNC Machining Machine	Confide	ntial	6	4		Acceptable
CNC Lathe Machine	Confide	ntial	6	4		Acceptable
Automatic Lathe Machine	Confide	ntial	30	4		Acceptable
Screw Machine	Confide	ntial	7	4		Acceptable
Riveting Machine	Confide	ntial	5	4		Acceptable
CNC Turn-milling	Confide	Confidential		4		Acceptable
Machine						
5.4 Testing Machinery						
Machine Name	Brand	& Model No.	Quantity	Numbe	r of Year(s) Used	Condition
CMM Machine	Confide	ntial	1	3		Acceptable
Finish Meter	Confide	ntial	1	2		Acceptable
Laser Screening Machine	Confide	ntial	1	2		Acceptable
Hardness Machine	Confide	ntial	1	2		Acceptable
High Instrument	Confide	ntial	1	3		Acceptable
Torque Meter	Confide		3	3		Acceptable
Salt Spray Machine	Confide	ntial	1	3		Acceptable
2. 5 Projector	Confide	ntial	1	2		Acceptable
Spectrograph	Confide	ntial	1	1		Acceptable
5.5 Subcontractors						
Subcontractor Name		Subcontracted	Volume S		Cooperation P	
Confidential		nfidential	Confid	ential	Confid	ential
if the factory has testing ca		• •	Yes			
staff, equipment and method		ied by any				
orgnization& 3rd parties &	client)					
Subcontractors Type			Orde	r outsourcir	ng	

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	Process outsourcing
	No need to outsource
	Other
Equipment Number	Confidential
Production Line Number	Confidential
	X Yes
Work Instruction	□ No
	X Yes
Clear Production Process	🗌 No
	X Yes
Production Management System	□ No
	X Yes
Production Control Capability	□ No

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Section 6: Quality Assurance

Quality Ass	urance							
6.1.1 Quality	/ Managemen	t System Ce	ertification					
Certificatio	on Cert	ified By	Certificate No	•	Business Scope)	Validity Date	
ISO9001	НХQС	QC U919121Q306 R2S			Production and sales of hardware products (exc licensed products)	29/Apr./2021 28/Apr./2024		
6.1.2 Produc	ct Certificatio	n						
Certificatio	on Cert	ified By	Certificate No		Product Name		Validity Date	
N/A	N/A		N/A		N/A		N/A	
6.2 Testing I	Report				-			
Certificatio	on Cert	ified By	Certificate No	•	Product Name & Mod	del No.	Validity Date	
N/A	N/A		N/A		N/A		N/A	
6.3 Quality 0	Control Mana	gement						
Item		Content			Observation	s /Comm	nents	
6.3.1	.1 Is there quality control on all production lines?				 Yes, all production lines have adequate quality control Yes, some production lines have adequate quality control No 			
6.3.2		QC inspectors	s work roduction line?	⊠ Yes □ No				
6.3.3	Who does th /Supervisor	ne QC/QA Ma report to?	anager	GM Mr. Bingli Zhang				
6.3.4	How many (QA/QC inspe	ctors in total?	4				
No. of Emplo	yees in Each	Production L	ine:					
Produc	tion Line	Sup	pervisor		No. of Operators	No. of	In-line QC/QA	
Workshop		4		24		4		
6.3.5 Averag	e Guarantee T	ïme			· · · · · · · · · · · · · · · · · · ·			
		Category			Guarante	e Time		
N/A		5.7		N/A				
	ngest Guarant	ee Time						
Product Category				Guarantee Time				
N/A				N/A				
6.3.7 Are the	re any specific	inspection s	tandards and	\square	Yes			
guidelines/re	cords of workf	low?			No			
-	Managemen							
Item		Content			Observations /0	Commen	ts	
item		Content			Ubservations /0	Jommen	เร	

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6.4.1	Does the company have a	X Yes				
0.4.1	supplier assessment procedure?	□ No				
	Does the company have an	X Yes				
6.4.2	updated list of approved					
	suppliers?					
	Has the company established	Yes, with written standard procedures				
6.4.3	and implemented a standard	Yes, with written procedure but lack of consistent				
0.4.3	procedure for purchasing contract	standard				
	review and approval?	□ No				
		\boxtimes Yes, assessment reports are available for more than 3				
		years				
		Yes, assessment reports are available for the last 1-3				
6.4.4	Does the company keep its	years				
	supplier assessment reports?	Yes, assessment reports are available for the previous				
		12 months				
		🗌 No				
		Yes, the purchasing document includes all the				
	Are the company's purchasing	information required				
6.4.5	documents sufficient to ensure	Yes, however the purchasing document includes				
	product safety control and their	incomplete information				
	customers' requirements?	□ No				
	le there a presedure to conduct	Yes, with clear standard and written inspection records				
	Is there a procedure to conduct					
646	renders preduct increations often	Yes, with inspection records but no procedures				
6.4.6	random product inspections after	Yes, with inspection records but no procedures Yes, with procedures but no inspection records				
6.4.6	random product inspections after final packaging?					
6.4.6	final packaging?	Yes, with procedures but no inspection records				
	final packaging?	Yes, with procedures but no inspection records				
6.5 After Sal	final packaging? es Service	 Yes, with procedures but no inspection records No, inspections are not necessary 				
6.5 After Sal	final packaging? es Service	Yes, with procedures but no inspection records No, inspections are not necessary Observations /Comments				
6.5 After Sal	final packaging? es Service Content	 Yes, with procedures but no inspection records No, inspections are not necessary Observations /Comments Yes, with a standard feedback form and records 				
6.5 After Sal	final packaging? es Service Content Is customer feedback, including	 Yes, with procedures but no inspection records No, inspections are not necessary Observations /Comments Yes, with a standard feedback form and records Yes, with a standard feedback form but no 				
6.5 After Sal	final packaging? es Service Content Is customer feedback, including complaints, clearly recorded and	 Yes, with procedures but no inspection records No, inspections are not necessary Observations /Comments Yes, with a standard feedback form and records Yes, with a standard feedback form but no records 				
6.5 After Sal	final packaging? es Service Content Is customer feedback, including complaints, clearly recorded and	 Yes, with procedures but no inspection records No, inspections are not necessary Observations /Comments Yes, with a standard feedback form and records Yes, with a standard feedback form but no records Yes, with records but no standard feedback form 				
6.5 After Sal	final packaging? es Service Content Is customer feedback, including complaints, clearly recorded and	 Yes, with procedures but no inspection records No, inspections are not necessary Observations /Comments Yes, with a standard feedback form and records Yes, with a standard feedback form but no records Yes, with records but no standard feedback form No 				
6.5 After Sal	final packaging? es Service Content Is customer feedback, including complaints, clearly recorded and maintained?	 Yes, with procedures but no inspection records No, inspections are not necessary Observations /Comments Yes, with a standard feedback form and records Yes, with a standard feedback form but no records Yes, with records but no standard feedback form No Yes, with clear procedures and written records 				
6.5 After Sal	final packaging? es Service Content Is customer feedback, including complaints, clearly recorded and maintained? Are there any clear procedures for	 Yes, with procedures but no inspection records No, inspections are not necessary Observations /Comments Ves, with a standard feedback form and records Yes, with a standard feedback form but no records Yes, with records but no standard feedback form No No Yes, with clear procedures and written records Yes, with clear procedures but no written records				
6.5 After Sale Item 6.5.1 6.5.2	final packaging? es Service Content Is customer feedback, including complaints, clearly recorded and maintained? Are there any clear procedures for	Yes, with procedures but no inspection records No, inspections are not necessary Observations /Comments Yes, with a standard feedback form and records Yes, with a standard feedback form but no records Yes, with records but no standard feedback form No Yes, with clear procedures and written records Yes, with clear procedures but no written records Yes, with written records but no clear procedures No				
6.5 After Sal	final packaging? es Service Content Is customer feedback, including complaints, clearly recorded and maintained? Are there any clear procedures for handling customer complaints?	Yes, with procedures but no inspection records No, inspections are not necessary Observations /Comments Yes, with a standard feedback form and records Yes, with a standard feedback form but no records Yes, with records but no standard feedback form No Yes, with clear procedures and written records Yes, with clear procedures but no written records Yes, with written records but no clear procedures No				
6.5 After Sale Item 6.5.1 6.5.2	final packaging? es Service Content Is customer feedback, including complaints, clearly recorded and maintained? Are there any clear procedures for handling customer complaints? Is there a closed-loop corrective action	Yes, with procedures but no inspection records No, inspections are not necessary Observations /Comments Yes, with a standard feedback form and records Yes, with a standard feedback form but no records Yes, with records but no standard feedback form No Yes, with clear procedures and written records Yes, with clear procedures but no written records Yes, with written records but no clear procedures No Yes Yes				
6.5 After Sale Item 6.5.1 6.5.2	final packaging? es Service Content Is customer feedback, including complaints, clearly recorded and maintained? Are there any clear procedures for handling customer complaints? Is there a closed-loop corrective actions system in place?	Yes, with procedures but no inspection records No, inspections are not necessary Observations /Comments Yes, with a standard feedback form and records Yes, with a standard feedback form but no records Yes, with records but no standard feedback form No Yes, with clear procedures and written records Yes, with clear procedures but no written records Yes, with clear procedures but no written records Yes, with written records but no clear procedures No No				
6.5 After Sale Item 6.5.1 6.5.2 6.5.3	final packaging? es Service Content Is customer feedback, including complaints, clearly recorded and maintained? Are there any clear procedures for handling customer complaints? Is there a closed-loop corrective actions system in place? Can finished/packaged products be	Yes, with procedures but no inspection records No, inspections are not necessary Observations /Comments Yes, with a standard feedback form and records Yes, with a standard feedback form but no records Yes, with a standard feedback form but no records Yes, with records but no standard feedback form No Yes, with clear procedures and written records Yes, with clear procedures but no written records Yes, with clear procedures but no written records Yes, with written records but no clear procedures No No Yes, with procedures to trace raw materials Yes, main raw material can be traced				
6.5 After Sale 1tem 6.5.1 6.5.2 6.5.3 6.5.4	final packaging? es Service Content Is customer feedback, including complaints, clearly recorded and maintained? Are there any clear procedures for handling customer complaints? Is there a closed-loop corrective actions system in place? Can finished/packaged products be traced by lot identification to the	Yes, with procedures but no inspection records No, inspections are not necessary Observations /Comments Yes, with a standard feedback form and records Yes, with a standard feedback form but no records Yes, with a standard feedback form but no records Yes, with records but no standard feedback form No Yes, with clear procedures and written records Yes, with clear procedures but no written records Yes, with clear procedures but no clear procedures No No No No Yes, with procedures to trace raw materials Yes, main raw material can be traced No, only the production date can be traced				



			🗌 No	
6.5.5	Is there a product alert procedure?	and recall	☐ Yes ⊠ No	
6.5.6	Do you have a comple service capability?	te after sales	Xes	
6.6 Overseas	After Sales Service			
6.6.1	Is it possible to provide engineer services?	expatriate	☐ Yes ⊠ No	
6.6.2	If possible provide expatriate 6.6.2 engineer,what kind of onsite after-sales services are included?		 Debugging Maintain Repair Other 	
Quality Mana	agement Process			
Testing		N/A		N/A
N/		4	N/A	
Received the	e second-party or the t	hird-party inspect	ion records	
N/A		N/A		N/A

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Section 7: Production Process Management

Quality	Control Management	
ltem	Content	Observations /Comments
7.1	Is the factory tidy and clean enough for production?	 Yes, very good Yes, acceptable No, needs improvement No, very poor
7.2	Are the following items /documents provided at the appropriate location?	 Work instructions Approved sample Product picture No the above-mentioned was not available.
7.3	Are written instructions available for onsite material inspection/testing? Are the relevant records maintained?	 Yes, with clear written instructions and records Yes, with written instructions but no records Yes, with records but no written instructions No
7.4	Are written inspection/testing instructions available for finished products? Are the relevant records maintained?	 Yes, with clear written instructions and records Yes, with written instructions but no records Yes, with records but no written instructions No
7.5	How are finished products inspected?	 100% of products with detailed inspection Random inspection No inspection No inspection necessary
7.6	Are units that failed inspection clearly marked and separated to prevent accidental dispatch?	 Yes, the units are separated and marked clearly Yes, the units are separated but not marked clearly No
7.7	How are finished products that failed inspection handled?	 Repaired and re-inspected Thrown away No inspection necessary

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Section 8: R & D Capacity

R&D Capacity								
8.1 Current Situa	tion							
There is/are	3	_ R&D enginee	r(s) in the comp	pany.				
Education Leve	l	Headcount			Worl	k Experience		Headcount
Doctorate	0				Over 3	0 Years	0	
Post-Graduate	0				21-30 `	Years	0	
Graduate	2			11-20 Years 1				
Junior College	1			6-10 Years 0				
Technical School	0				2-5 Yea	ars	1	
High School	0				Less t	han 2 years	1	
Patent Situation							1	
Patent No.		The Name of th	e Patent		Th	e Patent Type		Available Date
ZL 20192091403 7.3		ility model relate bracket	es to an open					18/Jun./2019
ZL 20192092231 3.0		ility model relate embly rotating b	•	The patent for utility model 19/Jun /20				19/Jun./2019
ZL 20193030025 0.0	Rotatir	ng mobile phone	stand (02)	Ap	pearan	ce design		12/Jun./2019
ZL 20193030030 7.7	Rotatir	ng mobile phone	stand (01)	Ap	pearan	ce design		12/Jun./2019
Brand Situation								
Registration/ap plication No.	Br	and Name	For Approv Goo		lse	Validity Date		Ref.
23987309	JeaS	inn	Class 6			28/Apr./2018 27/Apr./2028		oto in section 11 ademark photo)
23987899	JeaS	inn	Class 28	28		oto in section 11 ademark photo)		
23408553	Eton	e	Class 6	ass 6 21/Mar./2018 Photo in section 20/Mar./2028 (Trademark phot				
The Average Tim	e For N	lew Products L	aunched				<u> </u>	. ,
	Product	t Category				Lead Tim	ne	
Hardware Fitting (CNC M	achining Parts;	CNC	10 da	ys			
Turning Parts; Tur	rning Pa	rts; Screw; Nuts	5)					
The Shortest Tin	ne For A	New Item Lau	nched					
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Product Category	Shortest Lead Time
Hardware Fitting (CNC Machining Parts; CNC	10 days
Turning Parts; Turning Parts; Screw; Nuts)	
Deep the company provide ODM convice for othere?	🛛 Yes
Does the company provide ODM service for others?	□ No
Are there relevant design input/output, review, and	X Yes
verification documents available for the assessment	
company?	
Based on inspection, are R & D employees equipped	🔀 Yes
with adequate specialized equipment?	No No
If yes, please list all key equipment used:	CMM Machine, Finish Meter, Hardness Machine
Do R& D employees use any specific software for	🖂 Yes
designing new products?	□ No
If yes, please list the main software used:	Auto CAD, Pro/E, CorelDRAW, Photoshop
Please list all certifications and/or qualifications of the	N/A
R & D department:	
Has the company established standard design	Yes, with clear written instructions
procedures for new products?	Yes, without written instructions
	□ No
	Yes, with clear written records
Have the designed products been internal verified or	Yes, only part written records
validated?	Yes, without written records
	□ No
	Yes, all designed products have been tested
Have the designed products been tested by a third-	Yes, only part of designed products have been
party inspection body?	tested
	□ No
	Yes, all designed products have been confirmed
Are the designed products confirmed by the	Yes, part of designed products have been
customers?	confirmed according to client's requirements
	No
	Yes, with written job description
Does the company has qualification requirements for	Yes, without written job description
designers?	No, but at least two years design experience is
	needed
	No
Are the designers' qualifications recognized by the	Yes, with written records
company?	Yes, without written records
	No No
What level of design services are provided?	Only add logo/change color/material
	Sample processing

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		Graphic proce	ssing rely new product		
New Products Launched quantity f	or each year				
Product Category	Num		Unit		
Confidential	Confidential		day		
8.2 R&D Real Case Description					
Customer's Name		Confidential			
Customer's Location		Confidential			
Customer's Industry:		Confidential			
Order's Requirement Description:		Confidential			
8.3 Design Process					
Process 1		N/A	N/A		
	٨	I/A	N/A		
Design		N/A	N/A		
8.4 Design Devices	1		1		
CMM Machine	Fini	sh Meter	Hardness Machine		

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Section 9: Company Development / Expansion Plans

Company D	evelopment / Expansion Plans	
Item	Company Development Action	Timeframe
1	The organization is going to expand more foreign trade market.	1 year

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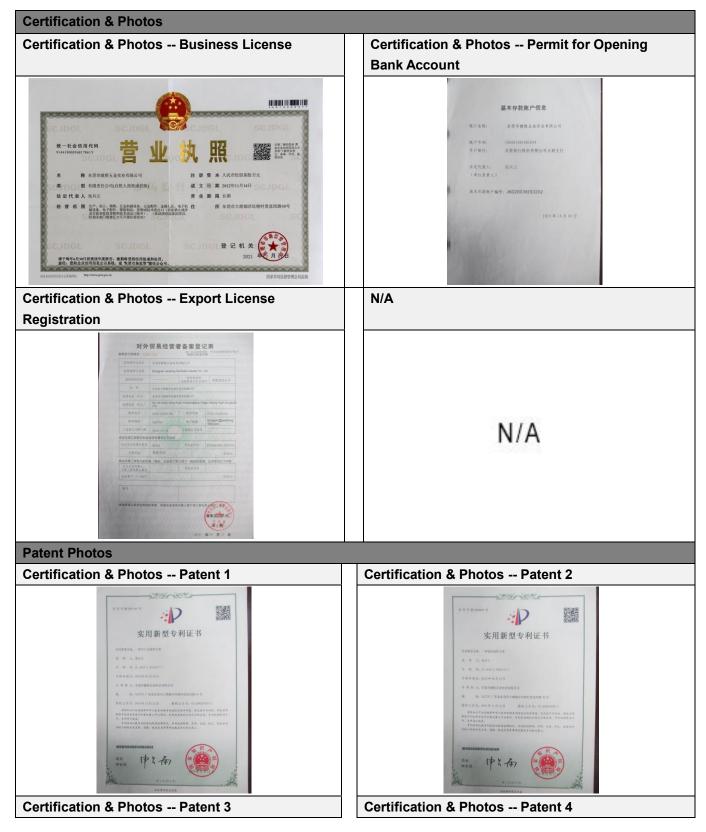
Section 10: Production Flow

Produ	ction Flow				
No	Production Process	No	Production Process	No	Production Process
1		2		3	
	Incoming Material		Machining		Screening
4		5		N/A	N/A
	Testing		Warehouse		N/A

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Section 11: Certification & Photos



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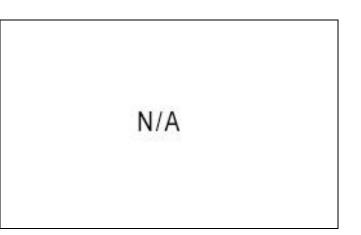


Image: Control of Contro	<text><image/><image/><image/></text>
Certification & Photos ISO9001:2015	N/A
<image/> <section-header><image/><section-header><section-header><section-header><section-header><section-header><text><text><text><text><text><text><text><text><text><text><text><text><text></text></text></text></text></text></text></text></text></text></text></text></text></text></section-header></section-header></section-header></section-header></section-header></section-header>	N/A
Testing Report Photos (N/A)	
Trademark Photos	
Certification & Photos Trademark 1	Certification & Photos Trademark 2
EXECUTE EXECU	
Certification & Fliotos Hauemark 3	

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Section 12: Company and Product Samples



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Section 13: Competitive Advantages

13.1 Product Group Capacity						
13.1.1 Products Sold (Within12 I	Months)					
Products Name	Qua	Quantity			Reven	ue (USD)
N/A	N/A	1/A			N/A	
13.1.2 Suppliers Cooperated Wit	th (Within12 Mont	:hs)				
No. of cooperation suppliers (total)			N/A			
No. of suppliers (which cooperated	l over 2 times)		N/A			
No. of provinces which cooperation	n suppliers belong	to	N/A			
Would the company like to provide	e design solution		🗌 Ye	s		
service for integration project?			🛛 No)		
If yes, these projects include			N/A			
Would the company like to provide	a total solution for	r	🗌 Ye	s		
purchasing?			🗌 Pa	rt,		
			🛛 No)		
If yes, please describe it			N/A			
13.1.3 Real Case Description:						
Customer Name			N/A			
Customer Country			N/A			
Customer Region			N/A			
Products Category			N/A			
Order Value (USD)			N/A			
Order Processing Process			N/A			
Customer's Feedback			N/A			
13.2 Real Case for Lower MOQ	& Lead Time					
Products Name	MOQ (Wit	thin 12	2 Month	s)	Lea	ld Time
Confidential	Confidential				Confidential	
	Less than	10] 10-20		20-50	
MOQ for each item	50-100	□ 1	00-300		More than 300	
13.3 Real Case for Large Contr	act & Lead Time	, <u> </u>				
Products Name	Order (Wi		2 Month	s)	Lea	d Time
Confidential	Confidential				Confidential	
13.4 Overseas After Sales Serv	vice Capacity					
13.4.1 If yes, what onsite after-		Ι.				
sales services are included	N/A	Loc	ation	Evid	ence- provided	Self-description
Equipment -installation,	Yes					
maintenance and other services	🖂 No	N/A		N/A		N/A
Technical advice	☐ Yes ⊠ No	N/A		N/A		N/A

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Personnel training	☐ Yes ⊠ No	N/A	N/A	N/A	
Other: N/A		N/A	N/A	N/A	
13.4.2 Average response time	1day				
13.5 After-sales service capacity					
Does the company accept small	🛛 Yes				
order?	🗌 No				

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Section 14: Service capabilities

14.1 Experience with large-sca	ale procurement con	itracts		
14.1.1 Have you had a procureme Fortune 500 company?	ent contract with a	Yes No		
14.1.2 Do you have an overseas center?	onsite service	☐ Yes ⊠ No		
14.1.3 The country/region of your	overseas service cent	er		
Country/Region		N/A		
14.2 Overseas showroom				
14.2.1 Do you have an overseas s	howroom?	☐ Yes ⊠ No		
14.2.2 The country/region of your	overseas showroom			
Country/Region		N/A		
14.3 Offline trade show		I		
Have you participated in offline tra	ade shows?	☐ Yes ⊠ No		
Tradeshow name	N/A		Official images from the trade show	
Date attended	N/A		N/A	
Host Country/Region	N/A			

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Section 15: Supply chain capability

15.1 Centralized procurement	
In the past 12 months, have you sold products from at	Yes
least three sub-categories?	🖂 No
15.2 Overseas warehouse	
Do you have an overseas warehouse?	Yes
Do you have an overseas warehouse?	🖂 No
Country/Region	N/A

-- End of Report --

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